

## Sony Europe B.V.

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## Sony Professional Solutions Europe: Sony Digital Cinema Trading Agreement

Dear Sony Digital Cinema Partner,

I am contacting you to advise that, after careful consideration Sony has decided to exit the Digital Cinema market. We will continue to support and maintain our current Digital Cinema (DC) projection system installations until these contracts come to an end. Any new DC projectors and servers will come to the end of life in FY20.

Sony is providing all Sony Professional Solutions Specialists, who are accredited in respect of Digital Cinema products, with 90 days' written notice of termination of their Trading Agreements and they will then no longer have Sony authorised status for Digital Cinema Products.

We are committed to supporting you and your customers throughout this process and the last date on which Sony can accept orders for digital cinema products from accredited Sony Professional Solutions Specialists is 30<sup>th</sup> April 2020.

### The following is the specific service end timing.

- **R210 & R220:** All parts support will end at the end of CY2020.
- **R320:** All parts support will end at the end of CY2025.
- **R515:** All parts support will end at the end of CY2027.
- **R815:** All parts support will end at the end of CY2027.
- **TMS, CineWatch:** This software will be supported until the end of CY2027.

We appreciated your cooperation over the past years, and we want to confirm you our commitment to support and servicing the current installed.

If you have any questions or concerns, please contact your account manager who will be able to discuss specific contract details and timescales with you.

Yours sincerely



**Damien Weissenburger**  
**Head of Corporate, Education and Theatre Solutions**  
**For and on behalf of Professional Solutions Europe a division of Sony Europe BV**